

00423

**MASTER OF BUSINESS ADMINISTRATION
(MBACT)**

Term-End Examination

June, 2011

MCT-014 : LEADERSHIP IN ORGANISATION

Time : 3 hours

Maximum Marks : 100

Note : Answer any five questions. All questions carry equal marks.

1. Discuss the key contributions of the scientific, bureaucratic and administrative management schools of thought to the study of OB. **20**

2. Describe Type A, B, C, and D personalities citing examples. Explain the concept of enneagram of personality. **20**

3. Explain the process of motivation. Discuss how motivation is related to performance. **20**

4. Write an overview of leadership theories citing examples. **20**

5. Define perception. Briefly explain the perceptual process with illustration. 20
6. Explain the meaning of managerial networks. State the purposes for which different types of managerial networks form. 20
7. Who are managers ? Discuss the roles and responsibilities of today's managers. 20
8. Write short notes on *any four* of the following : 4x5=20
- (a) Attribution
 - (b) Perceptual grouping
 - (c) Effective and ineffective cycle
 - (d) Sixteen personality types
 - (e) Team behaviour
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