

**EXECUTIVE MBA (EXMBA)**

**Term-End Examination**

**June, 2011**

**MCT-054 : OB AND MANAGEMENT PROCESS  
(MPOB)**

*Time : 3 hours*

*Maximum Marks : 100*

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**Note :** *Answer any five questions and all questions carry equal marks.*

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1. Define management. What are the approaches available to analyse management situations ? 20
2. "Planning is looking ahead and control is looking back". Comment with appropriate examples. 20
3. Discuss the concept of Management by Objectives (MBO). What are the guidelines for setting objectives ? 20
4. Define organisation. Explain how formal organisation is different from informal organisation. Illustrate. 20

5. What is personality ? Explain the impact of Idle typology on personality/Idle performance relationship. 20
  
  6. What is power ? Which power bases lie with individual ? Which are derived from organisation ? 20
  
  7. Define organisational behaviour (OB). Describe why managers require a knowledge of OB. 20
  
  8. Outline the motivation process. Describe any three theories of motivation. 20
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