

**ADVANCED DIPLOMA IN AIRPORT
OPERATION MANAGEMENT (ADAOM)**

**Term-End Examination
June, 2011**

**MAV-017 : AVIATION FINANCE MANAGEMENT
AND TERMINAL COMMERCIAL OPERATION**

Time : 3 hours

Maximum Marks : 100

Note : Answer any five questions. All questions carry equal marks.

1. Explain the Industry Standard Five Level Screening Process. 20

2. What are the various functions to be performed for. 20
 - (a) Routine/Preventive maintenance of Split Air conditioners ?
 - (b) Breakdown maintenance of Split Air conditioners ?

3. (a) What are the various actions to be taken for handling of VIP movement in relation to flight handling ? 12
 - (b) What are the additional actions to be taken for handling of VIP movement with car ? 8

4. (a) What are the factors to be considered while making decisions under the following situations. 3x5=15
- (i) Make or Buy
- (ii) Exploring new markets
- (iii) Discontinuance of a Product Line
- (b) The pay off table for profits generated for each combination of a specific action and a specific event is given below 5

Pay off Table in Rs. Lakhs

Action	Boom	Steady	Recession
Product X	8	5	2
Product Y	5	6	8
Product Z	10	2	-5

Rank the products according to the maximax and maximin criteria.

5. (a) Describe the classification of accounts and the classification of ledgers in financial accounting. 10
- (b) Describe the various aeronautical revenue streams of an Airport Operator. 10
6. (a) List ten classes of items that are completely banned from being carried through aircraft ? 10

- (b) Explain the terms : **10**
- (i) Involuntary rerouting and
 - (ii) Involuntary upgrading
- with relation to aircrafts.
7. What are the various factors affecting aviation activity/terminal layout ? **20**
8. What are the five parts of a PNR required before the booking can be completed ? In addition to the above, what are the other information required by both the airlines and the travel agent to ensure efficient travel ? **20**
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