

00391

MA FRM  
Term-End Examination  
December, 2010

**MFM-030 : MANAGEMENT PRINCIPLES**

*Time : 3 hours*

*Maximum Marks : 100*

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*Note : Attempt any 5 questions. All questions carry equal marks.*

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1. Describe the different skills required for a manager and discuss the role of a manager in organisation building. 20
2. Differentiate between selection and recruitment. Explain the steps involved in the selection of a candidate. 20
3. Planning, directing, coordinating and controlling are the pillars of a managerial process. Discuss the role of each in attaining organisational objectives. 20
4. What is the significance of organisational structure in the functioning of an organisation? Describe any two methods of designing an organisational structure. 20

5. Write short notes on *any four*. 4x5=20
- (a) Johari Window.
  - (b) Qualities of a good leader.
  - (c) Managerial ethos.
  - (d) Steps involved in controlling process.
  - (e) Global environment.
  - (f) Job enrichment.
6. How does interpersonal behaviour affect the organisational climate and culture of an enterprise. Discuss with examples. 20
7. What is HRM? What is the scope and function of HRM in changing environment? 20
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