

**B.Tech. Civil (Construction Management) /  
B.Tech. Civil (Water Resources Engineering) /  
B.Tech (Aerospace Engineering)**

**Term-End Examination**

00091

**June, 2015**

**ET-524(A)/ET-534(A) : PRINCIPLES OF ENGINEERING  
MANAGEMENT AND ECONOMICS**

*Time : 3 hours*

*Maximum Marks : 70*

**Note :** Attempt any **five** questions. Question no. **1** is **compulsory**. The answers shall be in your own language.

**1. Fill in the blanks :**

- (a) The three conditions of decision-making are **3**
- (i) \_\_\_\_\_ .
- (ii) \_\_\_\_\_ .
- (iii) \_\_\_\_\_ .
- (b) The three types of control are **3**
- (i) \_\_\_\_\_ .
- (ii) \_\_\_\_\_ .
- (iii) \_\_\_\_\_ .
- (c) The supply curve is defined for **3**
- (i) \_\_\_\_\_ .
- (ii) \_\_\_\_\_ .
- (iii) \_\_\_\_\_ .

- (d) The three levels of need hierarchy in the ERG Theory by Clayton Alderfer are 3
- (i) \_\_\_\_\_ .
- (ii) \_\_\_\_\_ .
- (iii) \_\_\_\_\_ .
- (e) Organisations make use of division of work in the following two ways : 2
- (i) \_\_\_\_\_ .
- (ii) \_\_\_\_\_ .

2. What are the important inter-personal skills ? Explain the theory of work motivation. What are the employee's problems at work ? 4+5+5=14
3. Derive the relationship between Demand and Revenue. What do you understand by Demand Elasticities ? Explain the same based on demand-determinants. 5+9=14
4. How does the communication flow in an organisation ? Explain the purpose and mechanism of all the four types of communication. 6+8=14
5. (a) Explain the following organisations with their benefits and drawbacks : 9
- (i) Project Organisation
- (ii) Matrix Organisation
- (b) Explain the major strategic variables influencing the design of an organisational structure. 5

6. (a) Explain the ISO structure through a diagram. Give at least four benefits of ISO certification. 9
- (b) Explain briefly three means for generating alternatives in decision-making. 5
7. Write short notes on any *four* of the following :  $4 \times 3 \frac{1}{2} = 14$
- (a) Value Engineering
  - (b) Power and Authority
  - (c) Need Hierarchy theory of Maslow
  - (d) Sampling Plan
  - (e) Manager's Role
  - (f) Importance of Staff Training
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