

**ADVANCED CERTIFICATE IN POWER
DISTRIBUTION MANAGEMENT**

Term-End Examination

June, 2015

00281

BEE-003 : MANAGEMENT OF POWER DISTRIBUTION

Time : 3 hours

Maximum Marks : 100

Note : *Section A is compulsory. Attempt any ten questions from each of the Sections B and C.*

SECTION A

1. State whether the following statements are *True* or *False* : *10×1=10*
- (a) AS-10 relates to Accounting of Fixed Assets.
 - (b) Decrease in stock is applied to debit of an account.
 - (c) All the assets are reflected on left hand side of a Balance Sheet.
 - (d) Increase in the value of closing stock increases the profit of an entity.
 - (e) According to behaviouralists, conflict is an unavoidable outcome but at the same time they believed that conflict need not always be detrimental.

- (f) Primavera is a good tool for quality management.
- (g) Just-In-Time management is an effective project management system.
- (h) Revolution is the kind of change that comes as a natural process.
- (i) In a vertical organisation, there is much centralisation.
- (j) Marginal costing is also known as variable costing.

SECTION B

Attempt any *ten* questions.

10×3=30

2. What is Franchisee scheme ?
3. What do you understand by 'Payback Period' ?
4. What are the positive consequences of conflict ?
5. Define 'Turnkey Contract'.
6. What do you understand by Forward and Backward Integration ?
7. What demotivates the employees ?
8. Name the different types of cost and sales variances.
9. What problems are encountered in vertical communication ?
10. Categorise the changes that occur in an organisation.
11. Why is informal channel of communication called a grapevine ?
12. List the different billing maladies in power distribution area.
13. What are the methods of customer satisfaction measurement ?
14. What should you do for interpersonal communication to be more effective ?

SECTION C

Attempt any *ten* questions.

10×6=60

15. What are the activities involved in DPR preparation ?
16. Brief about communication barriers.
17. Outline the drivers of changes in business.
18. Explain the cost-volume-profit analysis.
19. A firm can invest ₹ 10,000 in a project with a life of three years. The cash receipts expected are as follows :

Year	₹
1	4,000
2	5,000
3	4,000

The cost of capital is 10% p.a. Should the investment be made ?

20. Differentiate between Operating Leverage and Financial Leverage.
21. What is the difference between Trial Balance and Balance Sheet ?

- 22. Explain about Supply Chain Management.**
 - 23. What are the best practices in complaint handling ?**
 - 24. Explain 'Benchmarking'.**
 - 25. Outline the basic issues to be borne in mind by any change implementer while implementing any kind of change in an organisation.**
 - 26. Suppose your organisation requires restructuring. Which type of structure would you choose and why ?**
 - 27. Explain the reasons why organisations design and redesign in order to be efficient and effective.**
 - 28. Distinguish between Fixed Assets and Current Assets.**
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