

No. of Printed Pages : 2

**MER-012**

**MASTER OF ARTS  
(ENTREPRENEURSHIP)  
(MAER)**

**Term-End Examination  
June, 2023**

**MER-012 : BUSINESS RESEARCH METHODS AND  
APPLICATIONS**

*Time : 3 Hours*

*Maximum Marks : 100*

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**Note :** (i) Attempt any **five** questions.

(ii) All questions carry equal marks.

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1. What do you mean by Research Problem ?  
Discuss various sources of research and points  
to be considered while selecting a research  
problem. 4+8+8
  
2. (a) What do you mean by classification of  
data ? Discuss the types of classification  
with an example of each. 10
  
- (b) What do you understand by interpretation  
of data ? What are the precautions to be  
taken while interpreting the data ? 10
  
3. (a) Discuss the significance of research in  
business. 10

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- (b) What is survey method of research ? How is it different from observation method of research ? 10
4. (a) What is generalisation ? Describe various methods of generalisation ? 10
- (b) Explain the chief characteristics of a good research report. 10
5. What is hypothesis ? Explain its various types and the criteria for workable hypothesis. 10, 10
6. (a) What do you mean by continuous probability distribution ? How does it differ from binomial distribution ? 10
- (b) Describe the various measures of variance with the help of examples. 10
7. Discuss the Likert method of summated ratings to measure attitude. 20
8. Write short notes on any *four* of the following : 4×5=20
- (a) Census *vs.* Sampling
- (b) Bibliographies
- (c) Skewness
- (d) Research Design
- (e) Judgement Sampling
- (f) Time Series