BHC-011

BACHELOR OF TOURISM STUDIES (BTSOL) BASICS OF EVENT MANAGEMENT

Time: Three Hours

Maximum Marks: 100

Note: i) Attempt all Sections.

ii) This paper has 3 Sections.

Section-I (Short Answer Type Questions) $(5\times4=20)$

Attempt any five of the following. Each question carries 4 marks.

- 1. Perishability and creating live experiences
- 2. Entertainment and Art events
- 3. Critical success factors
- 4. Communication skills for event management
- 5. Briefing, debriefing and technology enabled meetings
- 6. Marketing mix in event management
- 7. External sources of finance

Section-II (Medium Answer Type Questions) (5×10=50)

Attempt any five of the following. Each question carries 10 marks.

- 8. Describe Mega, Major, Hallmark and Regional events, using suitable examples wherever necessary.
- 9. Explain the opportunities that rural, sports, digital integration and government events offer in the industry arena today.
- 10. How are 'service orientation' and 'handling pressures' useful skills for the event manager?

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- 11. Describe the entrepreneurial competencies that are required in event management.
- 12. How do you plan and build your company's event portfolio?
- 13. Describe the steps in preparing a business plan for an event management company.
- 14. Discuss the lifecycle of an organisation.

Section-III (Long Answer Type Questions) $(2\times15=30)$

Attempt any two of the following. Each question carries 15 marks.

- 15. Discuss about the categories of events based on the purpose or sector to which they belong. Illustrate with the help of examples.
- 16. Explain the use of networking, negotiation, technical, interpersonal and language skills for the success of an event manager.
- 17. Write an essay on the opportunity assessment process for starting an event management company.