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**EMPM-304** 

## M. A. IN ELECTRONIC MEDIA PRODUCTION AND MANAGEMENT (MAEMPM)

## Term-End Examination June, 2019

## EMPM-304 : MEDIA MANAGEMENT AND MARKETING

Time:  $1\frac{1}{2}$  Hours Maximum Marks: 30

Note: Attempt any three questions. All questions carry equal marks.

- 1. Discuss the factors that influence consumer behaviour.
- 2. Discuss the relevance of market segmentation.

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Explain the importance of demographic and economic environment for a marketer with examples from the Indian context.

- 4. Define Management. Explain the principles of management.
- 5. What do you understand by undifferentiated marketing strategy and concentrated marketing strategy? Explain.
- 6. What is Marketing Mix? Explain with suitable examples.

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