

**POST GRADUATE DIPLOMA IN  
PHARMACEUTICAL SALES MANAGEMENT  
(PGDPSM)**

**Term-End Examination**

**June, 2016**

**MVE-002 : PHARMACOLOGY AND TOXICOLOGY**

*Time : 3 hours*

*Maximum Marks : 75*

**Note :** (i) *Attempt any five questions.*

(ii) *All questions carry equal marks.*

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1. (a) What are the different solid dosage forms used for internal use ? 7
- (b) Briefly describe **any two** of the following : 8
- (i) Bioavailability
- (ii) Adverse drug Reaction
- (iii) Synergism
- (iv) Inhalation route of drug administration
2. (a) What are receptors ? Discuss receptor antagonism. 8
- (b) What are non-narcotic analgesics ? Describe Salicylates, Diclofenac and Paracetamol. 7
3. Write short notes on **any three** : 5x3=15
- (a) Anticholinergic
- (b) Digitalis
- (c) Nitrates as antianginal drugs
- (d) Organophosphate poisoning
- (e) Heparin

4. Write short notes on **any three** : **5x3=15**
- (a) Anticoagulants
  - (b) Thiazides
  - (c) Prostaglandins
  - (d) Antihistaminic agents
  - (e) Sedative and hypnotics
5. (a) Classify and discuss the drugs used in the treatment of Parkinsonism. **8**
- (b) Write short notes on CNS stimulants. **7**
6. (a) Write short notes on skeletal muscle relaxants **8**
- (b) What is Macrolide antibiotics ? Discuss two important drug in this category. **7**
7. (a) Classify anti cancer agents. **8**
- (b) Discuss briefly quinolones **7**
8. Write short notes on **any three** : **5x3=15**
- (a) Antiulcer agents
  - (b) Antileprosy agents
  - (c) Oral contraceptives
  - (d) Drug interaction involving absorption
  - (e) Trace elements
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