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**BACHELOR'S DEGREE PROGRAMME (BDP)  
(B.A. PSYCHOLOGY)**

**Term-End Examination**

**June, 2016**

**BPCE-013 : MOTIVATION AND EMOTION**

*Time : 2 hours*

*Maximum Marks : 50*

*Note : All sections are compulsory.*

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**SECTION - A**

Answer **any two** of the following questions in  
about **450** words each. **2x10=20**

1. Define the concept of motivation. Explain drive reduction theory of motivation. **10**
  
2. Explain various characteristics of emotions. Describe non-verbal expression of emotions. **10**
  
3. Describe the Cannon - Band theory of emotions. **10**
  
4. Discuss main tenets of Mc Clelland's theory of need. **10**

## SECTION - B

Answer **any four** of the following questions in about **250** words each. **4x6=24**

5. Discuss the factors that enhance intrinsic motivation. 6
6. Explain the factors that affect interpersonal motivation. 6
7. What is arousal ? Discuss its relationship to performance. 6
8. Discuss Schachter - singer theory of emotion. What are the methods to sustain motivation ? Discuss. 6
9. What is "Stress" ? Discuss different types of stressors. 6

## SECTION - C

Write short notes on **any two** of the following in about **100** words each. **2x3=6**

10. Management of emotions 3
11. Emotional competency 3
12. Curiosity and culture 3