

B.Sc. FOOTWEAR TECHNOLOGY (BSCFWT)

Term-End Examination

June, 2016

00366

BFWE-028 : MANAGERIAL DEVELOPMENT

Time : 3 hours

Maximum Marks : 70

Note : Attempt all questions. All questions carry equal marks.

1. Define the term 'Management' and discuss the various roles performed by a manager in an organisation. 10
2. What can you do to improve the likelihood that your communiques will be received and understood as you intend? 10
3. Would you prefer to work alone or as a part of a team? Why? 10
4. What is your stand on the statement that "Leaders are made, not born" or vice versa? 10

5. What is the difference between 'Authority' and 'Responsibility' ? What are some essential traits or characteristics of an effective manager ? 10
 6. Do you think competition and conflict are different ? Explain. 10
 7. What do you understand by the term 'Human Resource Management' ? Why is this field of management important for every manager to learn and incorporate at the working environment ? 10
-