

**B.Sc. FOOTWEAR TECHNOLOGY (BSCFWT)**

**Term-End Examination**

00156

**June, 2016**

**BFWE-013 : MANAGERIAL DEVELOPMENT**

*Time : 3 hours*

*Maximum Marks : 70*

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**Note :** Attempt *all* questions. All questions carry equal marks.

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1. "Management is the process of planning, organising, staffing, leading and controlling the organisational resources effectively and efficiently." Justify this statement with suitable examples. 10
  
2. Why are today's organisations adopting team-based environment and culture ? Give justification for a non-performing team toward improvement. 10
  
3. What is Personality ? Describe the ideal traits for a manager in an organisation. 10
  
4. What is Group Dynamics ? Explain various types of groups that exist in a business organisation. 10

5. What is motivation and what are its types ?  
Discuss Maslow's need hierarchy theory. 10
  6. Differentiate between a leader and a manager.  
What are various skills and traits of an effective leader ? 10
  7. Do you believe that there is a thin line between  
communication and conflict ? Explain with  
examples. 10
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