

**BACHELOR OF ARTS (PSYCHOLOGY)**

**Term-End Examination**

00822

**June, 2014**

**BPCE-013 : MOTIVATION AND EMOTION**

*Time : 2 hours*

*Maximum Marks : 50*

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**Note :** Answer any *five* questions. All questions carry equal marks. Each question is to be answered in about 500 words.

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1. Define motivation. Differentiate between intrinsic and extrinsic motivation. 3+7
2. Discuss the following theories of motivation : 5+5
  - (a) Instinct theory
  - (b) Drive Reduction theory
3. Define the concept of emotion. Discuss Schachter-Singer theory of emotion. 3+7
4. Elucidate McClelland's theory of motivation. 10
5. Differentiate between : 5+5
  - (a) Emotion and Affect
  - (b) Primary and Secondary motivation

6. Write an essay on the relationship between emotions and thoughts. 10
  7. Describe the concepts of curiosity and exploration. Discuss their biological and cognitive components. 5+5
  8. Discuss the different types of basic and derivative emotions. 10
  9. Discuss various methods for prevention and treatment of stress and anxiety. 10
  10. Explain the opponent process theory of emotions. 10
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