

**MASTER OF BUSINESS ADMINISTRATION  
(MBACN)**

**Term-End Examination**

**June, 2014**

**MCN-005 : ORGANIZATIONAL BEHAVIOUR**

*Time : 3 hours*

*Maximum Marks : 100*

*Note : Attempt any five questions.*

1. Explain the systems concept of OB by highlighting the features and inter-relatedness between Formal Organization System (FOS), Individual System (IS) and Social System (SS). 20
2. Explain Henry Fayol's 14-principles of Administrative Management and Elements of Management. 20
3. Explain the meaning and determinants of personality. What is its importance in OB ? 20
4. What is perceptual process ? How is it related to the cognitive abilities and judgement ? 20
5. What is the relation between Learning and Behaviour ? How to design learning organisations that can facilitate organisational learning ? 20

6. 'Attitudes are shaped partly by the intrinsic value system and partly by experiential learning'. Explain the statement and how organizations can design methods to inculcate positive work related attitudes ? **20**
  
  7. What is the basic difference between content and process theories of Motivation ? Discuss any two theories choosing one from each category. **20**
  
  8. Discuss David McClelland's Achievement Motivation theory and explain its implications for OB. **20**
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