## CERTIFICATE IN ENTREPRENEURSHIP

## **Term-End Examination**

June, 2013

## CIE-01: INTRODUCTION TO ENTREPRENEURSHIP

Time: 2 hours Maximum Marks: 50

Note: (i) All questions carry equal marks.

- (ii) Answer any five questions.
- 1. Explain the importance of entrepreneurship in the development of economy.
- 2. How is risk-taking behaviour necessary for an entrepreneur? Give examples.
- 3. Briefly discuss the competencies required for an entrepreneur.
- 4. What is social entrepreneurship? Briefly discuss its relevance.
- 5. How does Thematic Apperception Test help in identifying the characteristics required for an entrepreneur? Explain.

- **6.** Discuss the benefits of Globalisation.
- 7. Briefly explain the purpose and importance of the planning process. Enlist the activities involved in planning.
- 8. Describe Herzberg's Dual-factor theory.

CIE-01