

**M.Sc. FASHION MERCHANDIZING AND
RETAIL MANAGEMENT (MSCFMRM)**

Term-End Examination

June, 2013

**MFW-006 : HRM/ORGANIZATIONAL
BEHAVIOUR**

Time : 3 hours

Maximum Marks : 70

Note : All questions carry equal marks. Attempt any seven questions.

1. What do you understand by the term 'Human Resources' ? Describe the nature of 'Human Resources' in detail. 10
2. Define 'Human Resource Planning'. Discuss the guidelines for an effective Human Resource Planning in detail. 10
3. Write short notes on *any two* : 10
 - (a) Job Design
 - (b) Job Rotation
 - (c) Job Classification
 - (d) Job Description
4. What do you understand by 'Recruitment' ? Discuss the process of recruitment. 10

5. Define 'Training'. What are the objectives of employee training? Explain the need for training in an organisation. 10
 6. What is 'Performance Appraisal'? How can it be made more effective? Discuss. 10
 7. Define 'Collective Bargaining'. Discuss the essential conditions for successful collective bargaining process in India. 10
 8. Define 'Organisation Behaviour' and discuss its elements of it. 10
 9. Critically examine Maslow's Hierarchy of Need Theory of Motivation. 10
 10. Define Leadership. How is leadership different from managership? 10
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