

00416
MASTER OF BUSINESS ADMINISTRATION
(MBAEV)

Term-End Examination

June, 2013

MCNE-053 : PERFORMANCE MANAGEMENT

Time : 3 hours

Maximum Marks : 100

Note : Answer **any** 5 questions. All questions carry equal marks i.e. 20.

1. What is performance management ? Describe the importance of performance management in organizational efficiency. Cite suitable examples.
2. Describe the concept and process of performance management.
3. Explain the concept of mentoring and development in current business scenario. Describe any two approaches to mentoring.
4. Discuss how performance, reward and recognition are interlinked. Citing different organisational examples.

5. Write short notes on the following :
 - (a) Role efficacy
 - (b) Review discussion

 6. Write an essay on the operational changes that take place through performance management citing suitable examples.

 7. Explain how performance planning and goal setting is carried out by organisations. Cite examples.
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