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POST GRADUATE DIPLOMA IN  
PHARMACEUTICAL SALES MANAGEMENT

PGDPSM

Term-End Examination

June, 2012

MVE-002 : PHARMACOLOGY AND TOXICOLOGY

Time : 3 hours

Maximum Marks : 75

Note : Attempt any five questions. All questions carry equal marks.

1. (a) Classify antibiotics giving suitable examples.  
(b) Write a note on anthelmintic agents.  $7\frac{1}{2} \times 2 = 15$
  
2. (a) Which drugs are employed against TB ?  
Give details of any two.  $7\frac{1}{2} \times 2 = 15$   
(b) Describe clinical significance of antithyroid agents.
  
3. Write short notes on [ any three ]  $5 \times 3 = 15$ 
  - (a) Poisoning and management
  - (b) Types of drug interactions
  - (c) Antiseptics and disinfectants
  - (d) Routes of administration
  - (e) Dosage forms

4. (a) Describe the factors modifying drug action.  
(b) What are therapeutic uses of antihistaminies ?  $7\frac{1}{2} \times 2 = 15$
5. Write short notes on (*any three*)  $5 \times 3 = 15$   
(a) Antimalarial drugs  
(b) Anti cancer drugs  
(c) Penicillins  
(d) Anti-viral drugs  
(e) Non-narcotic analgesic drugs
6. (a) Discuss various agents employed to lower hypertension.  $7\frac{1}{2} \times 2 = 15$   
(b) Explain the details of antidotes.
7. Describe (*any three*) of the following :  $5 \times 3 = 15$   
(a) Diuretics  
(b) Anti anxiety drugs  
(c) Drugs employed in gout  
(d) Local anaesthetics  
(e) Anti ulcer drugs
8. (a) Discuss hormonal contraceptives in detail.  
(b) Write a note on rational prescribing.  $7\frac{1}{2} \times 2 = 15$
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