

00125

**M.Sc. FASHION MERCHANDIZING & RETAIL  
MANAGEMENT (MSCFMRM)**

**Term-End Examination**

**June, 2012**

**MFW-006 : HRM/ORGANIZATIONAL  
BEHAVIOR**

*Time : 3 hours*

*Maximum Marks : 70*

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*Note : All questions carry equal marks. Answer any seven questions.*

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1. Define HRM. What are the essential qualities for an HR Manager ? Give suitable examples to support your answer. 10
2. What do you understand by HR Planning ? List out the steps involved in the HR Planning process. 10
3. Define Job Description. What are the guidelines for writing the Job Description in an organisation ? Support your answer with suitable examples. 10

4. What do you understand by the process of recruitment ? What are the various factors affecting recruitment in an organisation ? Support your answer with suitable examples. 10
5. Define 'Selection'. Analyse the various issues involved in the process of selection with suitable examples. 10
6. What do you understand by the concept of training ? Discuss the need and importance of training process in an organisation. 10
7. Define Collective Bargaining and Workers Participation in Management (WPM). Discuss the various form of WPM in India. 10
8. Define organisational behaviour. What are the elements of an organisational behaviour system ? Discuss by giving suitable example. 10
9. Define 'Perception'. Explain the process of perception with suitable examples. 10
10. Define 'Leadership'. What are the main functions of leadership ? Discuss its importance in an organisation. 10