

No. of Printed Pages : 2

BPC-006

**BACHELOR'S DEGREE PROGRAMME
(BDP)**

B. A. (PSYCHOLOGY)

Term-End Examination

December, 2023

BPC-006 : SOCIAL PSYCHOLOGY

Time : 2 Hours

Maximum Marks : 50

Note : *All Sections are compulsory.*

Section—A

Note : *Answer any two of the following questions in about 450 words each.* $2 \times 10 = 20$

1. Explain impression management. Discuss the theories of self-presentation. 2+8
2. Discuss the theories of attributions. 10
3. Explain norms, status and roles and describe their influence on behaviour. 10
4. Explain the factors that play a role in making attitude predict behaviour. 10

P. T. O.

Section—B

Note : *Answer any **four** of the following questions in about **250** words each.* 4×6=24

5. Explain the role of emotions and motivation in information processing. 6
6. Provide an account of the landmarks in the history of Social Psychology. 6
7. Explain the motives of self-presentation. 6
8. Explain social facilitation and social loafing. 3+3
9. Discuss the meaning of social conformity and the factors affecting it. 6

Section—C

Note : *Write short notes on any **two** of the following in about **100** words each.* 2×3=6

10. Schemas 3
11. Attitude accessibility 3
12. Collective hysteria 3