

**POST GRADUATE DIPLOMA IN
PHARMACEUTICAL SALES
MANAGEMENT (PGDPSM)**

Term-End Examination

December, 2022

MVE-002 : PHARMACOLOGY AND TOXICOLOGY

Time : 3 Hours

Maximum Marks : 75

Note : *Attempt any **five** questions. All questions carry equal marks.*

1. (a) Write advantages and disadvantages of parenteral route of drug administration. 5
- (b) Explain the factors affecting metabolism of a drug in the body. 5
- (c) Describe the factors that modify the drug action. 5

P. T. O.

2. Write short notes on any *three* of the following :

3×5=15

- (a) Fat soluble vitamins
- (b) Cardiac glycosides
- (c) Antidiuretics
- (d) Antihistamine drugs

3. Explain the therapeutic uses of any *three* :

3×5=15

- (a) Antacids
- (b) Chloroquine
- (c) 5% dextrose solution
- (d) Serotonin

4. (a) What is hypertension ? Explain the role of any *three* drugs used for its treatment. 7

- (b) What is the difference between expectorant and antitussive ? Give suitable examples of each and write their action. 8

5. (a) Match the drugs in Column-A with their effect in Column-B : 5

Column A	Column B
(i) Atropine	(1) Gout
(ii) Allopurinol	(2) Expectorant
(iii) Neostigmine	(3) Depletes catecholamines
(iv) Bromhexine	(4) Myasthenia gravis
(v) Reserpine	(5) Anticholinergic

- (b) Define anticholines terases and describe their types. 5
- (c) What are proton pump inhibitors and their therapeutic application ? 5
6. (a) What are general anesthetics ? Describe any *two*. $7\frac{1}{2}$
- (b) What are antiviral agents ? Explain antiviral action of any *three*. $7\frac{1}{2}$
7. Write short notes on any *two* of the following :

$$2 \times 7\frac{1}{2} = 15$$

- (a) Growth hormone

- (b) Antiseptics and disinfectants
 - (c) Trace elements
 - (d) Blood clotting
8. Describe the role of anticancer agents. 15

OR

What is diabetes mellitus and its types ?
Explain the treatment strategies of this
disease. 15