

MANAGEMENT PROGRAMME
Term-End Examination
December, 2022

MMPO-006 : MATERIALS MANAGEMENT

Time : 3 hours

Maximum Marks : 100

Note : *This question paper consists of **seven** questions. Attempt any **five** questions. All questions carry equal marks.*

1. What do you understand by materials management ? Discuss the various functions of materials management.
2. “Relationship marketing focuses on building emotional ties between buyer and seller.” Comment on the statement. Also, explain the advantages of relationship marketing.
3. Explain the meaning of Work in Progress inventory. Also, discuss the factors influencing WIP inventories.

4. What do you understand by push-based and pull-based materials management ? Discuss the push-based materials management in detail.
 5. “When the need for some form of organizational structure has been established, there are basic choices from which a firm may select.” Explain, in view of the statement, the various organizational forms.
 6. “Floods is one of the causes of risk in warehouses.” Discuss the warehouse flood in detail.
 7. Write short notes on any **three** of the following :
 - (a) Kanban System
 - (b) Influencing Factors of Supplier Development
 - (c) Bill of Materials
 - (d) Warehouse Layout
 - (e) Need for Performance Appraisal in Materials Management
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