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BEE-003

**ADVANCED CERTIFICATE IN POWER
DISTRIBUTION MANAGEMENT
(ACPDM)**

Term-End Examination

December, 2022

**BEE-003 : MANAGEMENT OF POWER
DISTRIBUTION**

Time : 3 Hours

Maximum Marks : 100

***Note :** Answer any **ten** questions each from Section
A and Section B. All questions should be
answered in English.*

Section—A

Note : Answer any **ten** questions. $10 \times 3 = 30$

1. What is halo effect in communication ?
2. How does power theft affect genuine customers ?

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3. Why is money not always motivating factor in an organisation ?
4. Why is it important to close a project ?
5. What is Franchisee scheme ?
6. What are the positive consequences of conflict ?
7. What do you understand by forward and backward integration ?
8. Define IRR of a project.
9. What is Balance Sheet ?
10. What do you mean by Book Value ?
11. Define any *three* leverage ratios.
12. What are the purposes served through vertical communication ?

Section—B

Note : Attempt any *ten* questions. 10×7=70

13. Differentiate between Fixed Assets and Current Assets.
14. List *five* differences between unit rate contract and turnkey contract.
15. Explain the process of investment evaluation in respect of financial analysis of projects.
16. Discuss payback period and return on investment.
17. Explain the reasons why organisation design and redesign in order to be efficient and effective.
18. Why is informal channel of communication called a grapevine ? Should managers use the grapevine or rely on formal channels ?

19. What are the activities involved in DPR preparation ?
20. Suppose your organisation requires restructuring. Which type of structure would you choose and why ?
21. What do you understand by TQM ? Explain.
22. Differentiate between customer satisfaction and customer delight.
23. Briefly write about communication barriers.