

B.Sc. FOOTWEAR TECHNOLOGY (BSCFWT)

Term-End Examination

December, 2017

00191

BFWE-020 : MANAGERIAL DEVELOPMENT

Time : 3 hours

Maximum Marks : 70

Note : Attempt any **seven** questions. All questions carry equal marks.

1. Why do people join groups ? What are the different types of groups and what influence do they have on individuals' behaviour at the workplace ? 10
2. What do you understand by Self Management and Time Management ? Explain in detail. 10
3. How is informal learning effective in managerial development ? Provide suitable examples. 10
4. Discuss the ways of overcoming the common mistakes in interviews. 10

5. What is a Management Plan ? Discuss the necessity of a management plan in an organisation. 10

 6. What type of skill development training should be given to new management trainees in the leather industry ? Explain. 10

 7. What is the difference between Leadership and Managerial skills ? Analyse both the skills for line supervisors, middle managers and top management. 10

 8. What is Motivation ? Explain the need and importance of motivation from a manager's point of view. 10
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