

**BACHELOR'S DEGREE PROGRAMME (BDP)  
(B.A. PSYCHOLOGY)**

**Term-End Examination**

**December, 2016**

**BPCE-013 : MOTIVATION AND EMOTION**

*Time : 2 hours*

*Maximum Marks : 50*

*Note : All sections are compulsory.*

**SECTION - A**

Answer **any two** of the following questions in about  
500 words each :

**2x10=20**

1. Distinguish between need, drive and motive and explain Maslow's theory of hierarchy of needs. **3+7**
2. Define basic emotions. Discuss physiological changes during emotions and development of emotion. **10**
3. Write an essay on opponent process theory of emotions. **10**
4. Define motivation. Differentiate between intrinsic and extrinsic motivation. **3+7**

**SECTION - B**

Answer **any four** of the following in about  
300 words each :

**4x6=24**

5. Discuss Drive theory of motivation. **6**

6. Write an essay on the relationship between emotions and thoughts. 6
7. What is general adaptation syndrome ? Discuss its stages. 6
8. Write an essay on the symptoms of anxiety. 6
9. Discuss the relationship between arousal and learning. 6

### SECTION - C

Write short notes on **any two** of the following in about 100 words each :

2x3=6

10. Hypothalamus and emotions. 3
  11. Defense Mechanisms. 3
  12. Unconscious motivation. 3
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