

00426

CERTIFICATE IN ENTREPRENEURSHIP

Term-End Examination

December, 2012

CIE-03 : ENTERPRISE CREATION AND LEGAL REQUIREMENTS

Time : 2 hours

Maximum Marks : 50

Note : Attempt any five questions. All questions carry equal marks.

1. What is a Partnership Firm ? Discuss the typical characteristics of a partnership firm.

2. What is 'working capital' ? Explain its significance.

3. Discuss briefly the following :
 - (a) Public Deposits
 - (b) Debentures and Bonds

4. What is 'Micro Finance' ? Explain the reasons for the growth of Micro Finance in India.

5. What is the importance of 'Pricing' in an organisation ? Explain the different pricing policies that are followed by organisations.

 6. Draw the format of projected cash flow statement and briefly explain its purpose.

 7. How is the requirement of 'Land and Building' for a firm calculated while Preparing a Business plan ? Explain with the help of an example.

 8. Differentiate between :
 - (a) Fixed and variable costs.
 - (b) Direct and Indirect costs.
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