

**CERTIFICATE IN ENTREPRENEURSHIP**

**Term-End Examination**

**December, 2012**

**CIE-01 : INTRODUCTION TO  
ENTREPRENEURSHIP**

*Time : 2 hours*

*Maximum Marks : 50*

---

*Note : (i) All questions carry equal marks.  
(ii) Answer **any five** questions.*

---

1. Briefly discuss the entrepreneurial competencies.
2. Describe any two Psychological tests and their benefits.
3. What is motivation ? Explain any two motivation theories and their relevance.
4. What is Rural Entrepreneurship ? How does Rural Entrepreneurship help in the development of nation ?
5. Describe the Process of Globalisation and its benefits and limitations.

6. What is Team Building ? Explain the importance of team building in entrepreneurship.
  7. What is Risk taking behaviour ? Briefly explain assessing risk-taking behaviour through Ring - Toss Game.
  8. Briefly explain the concept of entrepreneurship and its importance.
-