

**MASTER OF BUSINESS ADMINISTRATION
(MBAEV)**

Term-End Examination

December, 2013

MCNE-053 : PERFORMANCE MANAGEMENT

Time : 3 hours

Maximum Marks : 100

Note : Answer any 5 questions. All questions carry equal marks i.e. 20.

1. Define performance management. Describe how performance objectives and plans are set by organisations. Cite suitable examples.
2. Describe the concept and process of monitoring performance.
3. Explain the role of training in performance management. Are there any mechanisms to identify skill gaps ? Discuss.
4. Write an essay on how an organisation carried out the annual stocktaking performance. Cite examples.
5. Write short notes on the following :
 - (a) Team building
 - (b) Potential appraisal

6. Describe the process of transmuting learning into action. Illustrate.
 7. Explain the concept of role efficacy and its importance in performance management.
-