

EXECUTIVE MBA (EXMBA)

Term-End Examination

December, 2013

**MCTE-052 : LEADERSHIP, INFLUENCE AND
POWER**

Time : 3 hours

Maximum Marks : 100

Note : Answer any five questions. All questions carry equal marks.

1. What is leadership ? Discuss the behavioural theories of leadership. 20
2. In the light of your experience as a manager, give a list of practical hints that a manager has to follow for increasing the productive efficiency of your subordinates. 20
3. What factors contribute to political activity in organisations ? 20
4. Write short notes on : 20
 - (a) Sexual harassment at the workplace.
 - (b) Bases of Personal Power.
5. What is political behaviour ? How would you distinguish between legitimate and illegitimate political behaviour ? 20

6. How can managers prevent the negative consequences of political behaviour ? 20
7. Briefly explain with examples the bases of formal power in organisations. 20
8. Explain the following : 20
- (a) Impression Management
 - (b) Ethics of Power and Politics in organizations.
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