

TUTOR MARKED ASSIGNMENT

Order to Cash (O2C)

Maximum Marks: 100
Weightage : 30%

Course Code: BPOI - 004

Note : This Assignment covers Course 4. All questions are compulsory. Marks assigned to the questions have been shown in the bracket

Section A

Attempt all questions. All questions carry 5 marks

1. Explain the difference between Dunning Letters & Remittance advice?
2. Explain the different departments involved in O2C cycle.
3. Explain partial credit note and full credit note.
4. Explain the metrics for the performance measurement of cash application process.
5. Explain the term Credit Limit & Credit Period in O2C cycle?
6. Explain the process metrics that are tracked and reported from customer set up in O2C process?

Section B

Attempt all questions. All questions carry 10 marks

1. Explain in detail the cash application process.
2. Explain the various risks involved in O2C cycle.
3. Explain briefly :
 - a. Purchase Order
 - b. Sales Order
4. Explain the different type of query & Query Resolution process in O2C cycle.
5. Briefly explain the Invoicing process.
6. Explain the tools & technology used in O2C process.
7. What are the effective means of communication in O2C process

Important Note: Last Date for Submission of Assignments

For June TEE: 31st March

For December TEE: 30th September