

00428

**POST GRADUATE DIPLOMA IN GLOBAL
BUSINESS LEADERSHIP**

Term-End Examination

June, 2011

MGB-012 : RESEARCH METHODS

Time : 3 hours

Maximum Marks : 100

Note : Answer any five questions.

All questions carry equal marks.

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1. (a) Distinguish between basic research and applied research. 10
 - (b) Briefly explain the effect of globalisation on business research. 10
 2. What are the different stages of business research ? Examine two stages of business research. 20
 3. What are the objectives of Secondary data studies ? Explain the advantages and limitations of secondary data. 20
 4. (a) Explain issues relating to validity, reliability and sensitivity in the measurement. 10
 - (b) Distinguish between snowball sampling and cluster sampling. 10

5. How to design a good questionnaire ? Why is pretesting of questionnaire important ? 20
6. (a) What do you mean by normal distribution. Describe its characteristics. 10
(b) Write a short note on central limit theorem. 10
7. What is the importance of measurement of attitude in Business Research ? Explain Lickert Scale for measuring aptitude. 20
8. Write short notes on the following :
(a) Descriptive statistics 10
(b) Probability sampling 10
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