

**MASTER OF BUSINESS ADMINISTRATION
EVERONN (MBAEV)**

Term-End Examination

December, 2011

00478

**MCN-037 : MANAGERIAL ECONOMICS
(MICRO AND MACRO)**

Time : 2 hours

Maximum Marks : 70

Note : Attempt any four of the following five question.

1. (a) State and explain the law of demand. What are the exceptions to it ? 8½
- (b) What do you mean by production function ? Discuss the production function of Cobb - Douglas type. 9
2. (a) Distinguish between : 9
 - (i) Actual cost and Opportunity cost
 - (ii) Private cost and Social cost
 - (iii) Sunk cost and Incremental cost
- (b) (i) What is 'margin of safety' ? Explain the method of its measurement. 8½
- (ii) From the following information, calculate the break-even point and the turnover required to earn a profit of Rs. 36,000;

Fixed overheads	Rs. 1,80,000
Variable cost per unit	Rs. 2
Selling price	Rs 20

3. (a) What do you mean by price discrimination ? What are the various degrees of price discrimination ? Explain the conditions under which price discrimination is possible and profitable. Illustrate with diagrams. 9
- (b) Define national income. What are the methods of measuring national income of a country ? Which of these is followed in India ? 8½
4. (a) The monetary authorities of a country decide to pursue an expansionary monetary policy purchasing government securities in the open market. How will this affect the LM schedule ? Given IS curve, how will the shift in LM curve affect interest rate and level of income ? 9
- (b) What are the causes of disequilibrium in balance of payments of an economy ? List the measures that can correct this disequilibrium. 8½
5. Write short notes on *any three* of the following : 17½
- (a) Measurement of price elasticity of demand
 - (b) Economies of scope
 - (c) Concept of contribution margin.
 - (d) Aggregate demand
 - (e) Liquidity Trap