

**MASTER OF BUSINESS ADMINISTRATION  
(MBAEV)**

**Term-End Examination**

00201

**June, 2015**

**MCNE-054 : TRAINING AND DEVELOPMENT**

*Time : 3 hours*

*Maximum Marks : 100*

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*Note : Attempt any five questions. All questions carry equal marks.*

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1. Discuss the role and relevance of Training for Human Resource Development. Give a supportive statement and reasons for raising the training budget in your organisation. 20
  
2. What do you understand by 'training evaluation' ? Explain in detail the various methods of training evaluation. 20
  
3. What are the factors which would enhance the facilitation skills of a trainer ? Describe the methods by which this can be achieved in training. 20

4. Compare and contrast the three components and six components Needs Analysis. 20
5. Discuss the case study method for training, with special reference to its advantages, disadvantages and limitations. 20
6. Explain the impact of human capital management on organisational performance. 20
7. What are the different types of transactions in Transaction Analysis ? Give suitable reasons for including Transaction Analysis in Training Programmes. 20
8. Write short notes on any *four* of the following : 4×5=20
- (a) Life and Career Planning
  - (b) Hybrid Approach in Training
  - (c) Ulterior Transactions
  - (d) Importance of Soft Skills
  - (e) Organisation and Person Analysis
  - (f) Training Interventions
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