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BPC-006

**BACHELOR'S DEGREE PROGRAMME
(BDP)**

**B. A. (PSYCHOLOGY)
Term-End Examination
June, 2024**

BPC-006 : SOCIAL PSYCHOLOGY

Time : 2 Hours

Maximum Marks : 50

***Note** : All Sections are compulsory.*

Section—A

***Note** : Answer any **two** of the following questions in
about **450** words each. 2×10=20*

1. Explain motivated person perception. Describe the effect of cognitive and emotional states in person perception. 2+8
2. Discuss the mechanism of social perception. 10
3. Explain cognitive dissonance and describe its role in attitude change. 5+5

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4. Discuss the different forms of collective behaviour. 10

Section—B

*Note : Answer any **four** of the following questions in about **250** words each.* $4 \times 6 = 24$

5. Explain the biases in attribution.
6. Discuss the self presentation tactics.
7. Explain the theory of planned behaviour and its role in influencing behaviour.
8. Explain group polarization and group mind.
9. Explain autokinetic effect.

Section—C

Write short notes on any *two* of the following in about **100** words each : $2 \times 3 = 6$

10. Heuristics
11. Attitude ambivalence
12. Characteristics of a crowd

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