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BEE–003

**ADVANCED CERTIFICATE IN POWER
DISTRIBUTION MANAGEMENT
(ACPDM)**

Term-End Examination

June, 2024

**BEE–003 : MANAGEMENT OF POWER
DISTRIBUTION**

Time : 3 Hours

Maximum Marks : 100

Note : (i) *Answer any **ten** questions each from Section A and Section B.*

(ii) *All questions should be answered in English.*

Section—A

Note : *Answer any **ten** questions : $10 \times 3 = 30$*

1. List the major cost components which should be incorporated in a DPR.
2. What skills should a project manager possess ?
3. What do you mean by Book Value ?

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4. What problems are encountered in verbal communication ?
5. Why do organizations need to have a statement of vision and values ?
6. What is Halo effect in communication ?
7. Outline the best practices utilities that can be adopted for managing customer complaints.
8. Discuss in brief about different types of mergers in business.
9. Why is it important to close a project ?
10. What are the positive consequences of conflict ?
11. What do you understand by Forward and Backward Integration ?
12. Explain the need to promote customer participation.

Section—B

Note : Answer any **ten** questions : *10×7=70*

13. What preparatory work is required before the implementation of a project ?
14. Explain the basic process of communication.
15. Examine the role of the Entity Accounting concept in preparation of financial statements.

16. Explain the management system concept with the help of an example.
17. Discuss in detail supply chain management.
18. List *five* differences between unit contract and turnkey contract.
19. Describe at least *five* key drivers for developing a successful scheme for power distribution in your area.
20. Distinguish between Capital expenditure and Revenue expenditure.
21. What strategies would you devise to manage the negative responses of employees to organizational change ?
22. Differentiate between fixed asset and current assets.
23. Explain why customer survey is important and how it is conducted.
24. What do you understand by Total Quality Management (TQM) ? Explain with the help of examples.