## MCO -21

## M.COM ONLINE

# Managerial Economics

Time: 3 Hours

Maximum Marks: 100

Attempt all the sections (Section A, B, and C)

#### SECTION – A

Attempt any five question. Each question carries 4 marks. (5x4=20)

- 1. Explain strategic entry barriers in the market.
- 2. What do you mean by peak load pricing?
- 3. Explain briefly scope of Managerial Economics
- 4. Write short note on the "Law of Demand".
- 5. What is the role of Managerial Economist in business decision making?
- 6. Write short note on the demand function.
- 7. Write short note on price elasticity of demand.

#### SECTION - B

Attempt any five questions. Each question carries 10 marks. (5x10=50)

- 8. Explain various demand forecasting techniques.
- 9. Describe various determinants a demand with suitable example.
- 10. "Opportunity cost is the costs of sacrificed alternatives". Elaborate with the help of example and production possibility curve.
- 11. Explain briefly various demand forecasting techniques with suitable example.
- 12. Discuss the factors that determine the nature of competition.
- 13. Discuss optimization concept with the help of suitable example.
- 14. Explain briefly the equi-marginal principle and the discounting principle.

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## **SECTION - C**

Attempt any two questions. Each question carries 15 marks. (2x15=30)

- 15. Explain price discrimination in monopoly market with the help of suitable examples.
- 16. Discuss oligopolistic competition market with the help of kinked demand curve, cartel profit maximization and collusion.
- 17. Describe the characteristics of Monopoly. Explain with the help of graph equilibrium output and price under monopoly.