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BEE-003

**ADVANCED CERTIFICATE IN POWER
DISTRIBUTION MANAGEMENT
(ACPDM)**

Term-End Examination

June, 2022

**BEE-003 : MANAGEMENT OF POWER
DISTRIBUTION**

Time : 3 Hours

Maximum Marks : 100

***Note** : Answer any **ten** questions each from Section
A and Section B. All questions should be
answered in English.*

Section—A

Note : Answer any **ten** questions. 10×3=30

1. Define Load factor.
2. Define Turnkey contract.
3. What problems are encountered in vertical communication ?

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4. Discuss the role of TQM in power sector.
5. What is Profit and Loss account ?
6. List at least *three* advantages of power factor improvement.
7. How do you make effective communication using e-mail ?
8. What is voltage regulation ?
9. Why do people resist change in any organisation ?
10. Why is it important to close a project ?
11. Outline the management practice which demotivates an employee.
12. What are the positive consequences of conflict ?

Section—B

Note : Answer any *ten* questions. 10×7=70

13. Distinguish between capital expenditure and revenue expenditure.
14. Explain various conflict management styles.
15. What preparatory work is required before the implementation of a project ?
16. What do you mean by management processes ? Explain the terms motivating and leading.

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17. Discuss the ADKAR model in change management.
18. Suppose your organisation requires restructuring. Which type of structure would you choose and why ?
19. What is meant by operating leverage and financial leverage ? Explain their utility.
20. Explain in detail supply chain management.
21. What is meant by closing stock ? Show its treatment in final accounts.
22. Write short note on 'Debt Service Coverage Ratio'.
23. Explain why customer satisfaction survey is important and how it is conducted.