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**BPCE-013** 

# BACHELOR OF ARTS (PSYCHOLOGY) (BOP-BA)

# Term-End Examination June, 2021

### **BPCE-013: MOTIVATION AND EMOTION**

Time: 2 Hours Maximum Marks: 50

Note: All Sections are compulsory.

### Section—A

**Note :** Answer any **two** of the following questions in about **450** words each.  $2 \times 10 = 20$ 

- Explain the concept and mechanism of arousal.
   Discuss the various factors affecting arousal in educational setting.
- 2. Discuss any *two* theories of emotions. 5 + 5

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- 3. Differentiate between Emotion and Affection.Explain the various approaches to study affectionate communication.
- 4. Elaborate the goal setting theory and attribution theory of motivation. 5 + 5

#### Section—B

**Note:** Answer any **four** of the following questions in about **250** words each.  $4 \times 6 = 24$ 

- Discuss the psychological reactions to stress.
   Elaborate various defense mechanisms used to overcome psychological stress.
   2 + 4
- 6. Explain Physiology of Emotions. Discuss the interrelation between Emotion and Cognition.

3 + 3

- 7. Discuss the concept and general characteristics of emotions.
- 8. Elaborate the various methods of motivating employees in global business environment. 6

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| 9.  | Discuss    | the | various | factors | affecting |  |
|---|------------|-----|---------|---------|-----------|--|
|   | motivation | n.  |         |         | 6         |  |
| Section—C   |            |     |         |         |           |  |
| Note: Write short notes on any two of the following |            |     |         |         |           |  |

in about 100 words each.  $2 \times 3 = 6$ 

10. Motivation and homeostasis. 3

11. The depression anxiety stress scales. 3

12. Unconscious motivation. 3