

**BACHELOR IN HOTEL MANAGEMENT
(BIHM)**

Term-End Examination

00694

June, 2019

**BHY-051 : SPECIALISATION IN ROOM DIVISION
MANAGEMENT**

Time : 3 hours

Maximum Marks : 100

*Note : Attempt any **five** questions. All questions carry equal marks.*

1. What do you understand by Budgetary control ?
Explain the advantages of budgetary control in
Front Office Department. 20

2. Enlist the methods used in fixing room rates of
guest rooms. Discuss the Roy Hubbard's room
rate formula in detail. 20

3. Explain the significance of integration of PMS
with other departments of the hotel. Also enlist
the factors to be kept in mind while selecting
PMS for a hotel. 20

4. Write short notes on the following : *2×10=20*
(a) Authorized Agencies for Foreign Exchange
(b) Night Auditing
5. Explain the measures that are taken by the hotels to ensure customer safety and security. *20*
6. Write in detail about the duties and responsibilities of a Duty Manager. *20*
7. Write short notes on the following : *2×10=20*
(a) Budgeting of Room Divisions
(b) Yield Management
8. Write an essay about the role of Executive Housekeeper in management of supplies and inventories of Housekeeping Department. *20*
9. Discuss the procedure and formalities that a Front Office cashier must follow while exchanging foreign currency. *20*
10. Briefly explain the following : *4×5=20*
(a) Breakdown Maintenance
(b) IDS
(c) Room Rate Measurement
(d) Sales Strategy
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