

**ADVANCED CERTIFICATE IN POWER  
DISTRIBUTION MANAGEMENT**

**Term-End Examination**

**June, 2019**

00982

**BEE-003 : MANAGEMENT OF POWER DISTRIBUTION**

*Time : 3 hours*

*Maximum Marks : 100*

*Note : Answer any ten questions each from Section A and Section B. All questions should be answered in English.*

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**SECTION A**

*Answer any ten questions.*

*10×4=40*

1. What purposes are served through vertical communication ?
2. Define diversity factor.
3. What is halo effect in communication ?
4. Identify the barriers in project management.

- 5. How does power theft affect genuine customers ?**
- 6. How is development of customer index helpful ?**
- 7. Discuss the role of TQM in power sector.**
- 8. List the major cost components which should be incorporated in a DPR.**
- 9. Discuss the ways in which you can involve the consumers in your area to contain revenue losses.**
- 10. What skills should a project manager possess ?**
- 11. List some of the sources of conflict.**
- 12. What is noise in communication ?**

## SECTION B

*Answer any ten questions.*

*10×6=60*

13. List five differences between unit rate contract and turnkey contract.
14. What is the Three Steps Model for successful change in an organization ?
15. What are the advantages and cost benefits of a substation monitoring system ?
16. Describe at least five key drivers for developing a successful scheme for power distribution in your area.
17. Distinguish between Capital expenditure and Revenue expenditure.
18. Discuss the importance of liquidity ratios.
19. What is meant by Operating Leverage and Financial Leverage ? Explain their utility.
20. What strategies would you devise to manage the negative responses of employees to organizational change ?
21. Explain various conflict management styles.
22. Differentiate between Fixed Assets and Current Assets.
23. Mention important factors which can improve motivation of employees of an organization.