

**P.G. DIPLOMA IN FINANCIAL MARKETS
PRACTICE**

Term-End Examination

June, 2014

**MFP-5 : PROFESSIONALS IN FINANCIAL
MARKET PRACTICE**

Time : 3 hours

Maximum Marks : 100

Note : Attempt any five questions. All questions carry equal marks.

1. What is the conventional function of a brokerage house ? Explain the deal processes in a brokerage house and list the situations of conflict of interest in a brokerage house.
2. Explain the various deal processes in a Depository. Discuss in detail the linkages of a depository with other market players.
3. What is a 'Clearing House' ? Explain the settlement processes of trade through custodian and clearing corporation.
4. What is a 'Prospectus' ? Briefly explain the important contents of a prospectus. Who are involved in the preparation of a prospectus ?

5. Explain the concept of pricing of financial products and its importance. What are the factors that affect decisions on pricing of a financial product ?
 6. What are the factors determining choice of promotional efforts ? Discuss the components of a promotional mix.
 7. What is 'Insider trading' ? Discuss the major obligations of a listed company to prevent trading on insider information.
 8. What is the importance of portfolio management services ? Explain the investment strategies used in portfolio management.
-