

**MBA IN INTERNATIONAL HOSPITALITY  
MANAGEMENT**

**Term-End Examination  
June, 2013**

**MHY-008 : MATERIAL MANAGEMENT**

*Time : 3 hours*

*Maximum Marks : 100*

*Note : (i) Attempt any five questions.  
(ii) All question carries equal marks.*

1. "Five 'Rs' are the key to success of Material Management". Elaborate with examples of each. 20
2. Explain similarities and differences between procurement and purchasing with examples. 20
3. What are the micro factors affecting material planning? Does change in price index also affects planning of material. 20
4. Explain with example, material planning request, based on past consumption. 20
5. "Source selection and negotiations are the only key functions of purchasing". Justify with example. 20

6. Write short notes on : 5x4=20
- (a) Price Forecasting
  - (b) Purchase Ethics
  - (c) Purchasing History
  - (d) Reverse Auction
7. "Store management is vital element for increasing profit ratio". Elaboration with examples. 20
8. Write short notes on : 5x4=20
- (a) Stock accounting and verification
  - (b) Disposals of Materials
  - (c) Forward Auctions
  - (d) Transportation and Traffic
9. Explain Basics of Production Inventory Management with its merits and demerits. 20
10. Write notes on the following : 10x2=20
- (a) Optimization of Inventory
  - (b) ABC analysis of Inventory
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