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**MASTER OF BUSINESS
ADMINISTRATION (RETAIL SERVICES)
(MBARS)**

Term-End Examination

June, 2013

**MRS-001 : MANAGEMENT AND
ORGANISATIONAL PROCESSES**

Time : 3 hours

Maximum Marks : 100

Note : Attempt any five questions.

1. Explain the principles of designing sound organisation. 20
2. Discuss the various bases for departmentation. 20
Suggest a scheme of departmentation for a large enterprise with a distribution network all over India.
3. Explain the meaning and process of management by objectives. 20
4. What is decision making ? Describe the process of decision making. 20

5. What is Systems Approach to management ? 20
Explain the salient features of this approach. Also
enumerate the major limitations of this approach.
 6. "To manage is to forecast and plan, to organise, 20
to command, to coordinate and to control".
Describe.
 7. Write an explanatory note on the requisites of a 20
good control system.
 8. Explain the principal barriers to management 20
communication and suggest the methods of
overcoming these barriers.
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