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**EXECUTIVE MASTER OF BUSINESS  
ADMINISTRATION (EXMBA)**

**Term-End Examination**

**June, 2013**

**MCTE-094 : MERGERS AND ACQUISITION**

*Time : 3 hours*

*Maximum Marks : 100*

*Note : Attempt any five questions. All questions carry equal marks.*

1. Explain the need for Corporate restructuring in the present day scenario. 20
2. What is the difference between horizontal and vertical mergers ? Explain with examples. 20
3. Explain the difference between Merger and Acquisition giving examples. 20
4. Explain the steps involved in valuation of the company according to Net Assets method. 20
5. Discuss the reasons for failures of mergers. 20

6. Explain the different bases for arriving at the share swap ratio in a merger. 20
  7. Discuss the process of Merger and Acquisition. 20
  8. What are the strategic considerations in Merger decision ? 20
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