

00549

**EXECUTIVE MBA (EXMBA)**

**Term-End Examination**

**June, 2013**

**MCTE-052 : LEADERSHIP, INFLUENCE AND  
POWER**

*Time : 3 hours*

*Maximum Marks : 100*

---

*Note : Answer any five questions. All questions carry equal marks.*

---

1. How would you define power ? Explain the bases/sources of power. 20
2. Define Organizational Politics. Enumerate the causes and consequences of political behaviour. 20
3. Bring out the ethical issues involved in power and politics. 20
4. Discuss the different power dynamics. 20
5. Describe the various political strategies that are used in contemporary organisations for acquisition of power. 20

6. Consider managers that you have worked for in the past. What type of power did they have ? Was it effective ? 20
7. Write short notes on : 20  
(a) Office Politics  
(b) Political games
8. "Politics is not inherently bad. It is merely a way to get things accomplished within organizations." Do you agree or disagree. Defend your position. 20
-