# MANAGEMENT PROGRAMME <br> Term-End Examination <br> June, 2012 

MS-9 : MANAGERIAL ECONOMICS

Time : 3 hours
Maximum Marks : 100
Note: (i) There are two Sections: Section-A and Section-B. Attempt both the sections.
(ii) Attempt any three questions from Section-A. All questions carry 20 marks each.
(iii) Section B is compulsory and carries 40 marks.

## SECTION-A

1. Demand of a product depends upon price and other variables that are assumed to be held constant while preparing a demand curve. Take a hypothetical example and plot a demand curve with price on $y$-axis and quantity on $x$-axis. List the `other variables' that are assumed to be constant and explain the affect on demand of a change in each of the 'other variables'.
2. What is oligopoly? Differentiate oligopoly from Monopoly.
3. Explain the law of diminishing marginal returns. Illustrate giving examples.
4. Assume that a town is having only one store, which supplies furniture. Explain whether it is possible for the store to practice price discrimination. What are the necessary conditions for Price Discrimination ?
5. (a) Using the marginal cost and Marginal revenue curves, explain the equilibrium of the firm for a perfect competition.
(b) Why is the firm under perfect competition described as a price taken?

## SECTION B

6. Outside an airport, a shopkeeper is running a coffee shop. The demand function for coffee cups in the shop is
$\mathrm{Q}=150-10 \mathrm{P}$
Where $Q$ is the quantity demanded for coffee cups and $P$ is the price per coffee cup.
(a) Write the total revenue function and determine at what quantity of coffee cups sold and price fixed, total revenue will be maximised.
(b) Find the value of marginal revenue at the quantity where total revenue is maximized.
