

**POST GRADUATE DIPLOMA IN SECURITY  
OPERATIONS (PGDSO)**

**Term-End Examination 00216  
June, 2012**

**MSE-005 : BUSINESS OF SECURITY**

*Time : 3 hours*

*Maximum Marks : 100*

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*Note : PART-A, ten questions. All mandatory and carry two marks each (✓). Tick mark the correct answer.*

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**PART-A**

1. Manpower deployment and installation of electronic security gadgets depends upon : 2
  - (a) Threat perception
  - (b) Number of entry/Exit Points of the facility
  - (c) Production process of the facility
  
2. Increase in man power/Guard strength in an existing client location is called : 2
  - (a) Incremental sale
  - (b) New sales
  - (c) Reference sales

3. Monthly budget of a unit refers to : 2
- (a) Expected expense and it's relevant cost heads.
  - (b) Topline of the unit
  - (c) Profit of the unit
4. What is the recruitment criteria of security personnel related to height as per PSAR Act 2005 ? 2
- (a) 160cm
  - (b) 170cm
  - (c) 180cm
5. What is the training direction of Civilian guards to undergo as per PSAR Act 2005 ? 2
- (a) 160hr
  - (b) 180hrs
  - (c) 120hrs of field training
6. Threat perception remains same for all the retail out let irrespective of their location and types of retailing activity (YES/NO) 2
7. Building a brand name/branding is a sales activity/ strategy (YES/NO) 2
8. Is Standard Operating Procedure of a unit is similar to a security audit reports (YES/NO) 2

9. Security survey is never conducted prior to deployment of man power of the facility/ premise 2  
(YES/NO)
10. It is wise to prepare a profitability sheet/analysis of a unit before the contract is signed with the client. 2  
(YES/NO)

## PART-B

Attempt *any four* questions. Each question carry  
10 marks

11. Write a note on procedures of security survey. 10
12. Write a note on 'Risk analysis'. 10
13. Write a generic site instruction for patrolling duty and static duty. 10
14. What will be your unit administration and management plan ahead of 'Chattpuja' during which there is a mass attrition in guard force ? 10
15. Write major ten points followed in security Audit. 10

## PART-C

Attempt *any two* questions. Each carry **20** marks  
(2x20=40 Marks)

16. How CPTEDS important in prevention of crime in a premise ? Explain. **20**
  17. Make a deployment plan for 100 security personnel at a hospital in next 30 days from now. **20**
  18. What will be your actions to revise a unit business at loss ? **20**
  19. What are the good practices to stop high attrition of security guard in sugar industry situated in a rural area ? **20**
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