

M.A. IN FASHION RETAIL MANAGEMENT
(MAFRM)

Term-End Examination

June, 2012

MFM-034 : FASHION FORECASTING AND
TREND ANALYSIS

Time : 3 hours

Maximum Marks : 100

Note : (i) Answer **any five** questions.

(ii) All questions carry **equal** marks.

1. What do you understand by 'trends' and 'fashion forecast' ? Explain with the help of 3 examples from fashion trends. 20

2. Select **any two** fashion forecasting companies mentioned below, give their brief introduction and explain the services provided by them : 2x10=20
 - (a) WGSN
 - (b) Promostyle
 - (c) Here and There
 - (d) Trend Union

3. Write brief note on **any two** of the following as a method of data collection : 2x10=20
 - (a) Travel
 - (b) Exhibitions and Fairs
 - (c) Social conditions
 - (d) Libraries

4. What do you understand by short - term forecasting and long - term forecasting. Explain the relevance of short - term as well as long - term forecasting. 20
 5. What is the significance of 'colour' in the process of fashion forecasting ? Explain why 'colour' forecast happens first. 20
 6. How can fashion retailers and freelance photographers help in gathering intelligence for fashion forecasting ? Explain. 20
 7. Explain a few lifestyle changes in the current world scenario, and its effects on fashion trends. 20
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