

BACHELOR OF ARTS (PSYCHOLOGY)

Term-End Examination

June, 2012

00932

BPCE-013 : MOTIVATION AND EMOTION

Time : 2 hours

Maximum Marks : 50

Note : Attempt any five questions. All questions carry equal marks. Answer your question in not more than 500 words.

1. Discuss the characteristics of : 5+5
 - (a) Motivation and
 - (b) Emotions

2. Elucidate the various types of motivation. 5+5
Differentiate between intrinsic and extrinsic motivation.

3. Discuss : 5+5
 - (a) Non verbal expression of emotions
 - (b) Emotions and unconscious thought

4. Discuss the relation between arousal and 10
performance.

5. Discuss McClelland's theory of needs. 10
 6. Discuss the significance of Maslow's hierarchy of needs. 10
 7. Discuss critically General Adaptation Syndrome. 10
 8. Explain in detail Schacter and Singer's two factor theory of emotions. 10
 9. Compare Canon Bard and James Lange theory of emotions. 10
 10. Write short notes on *any two* of the following : 5+5
 - (a) Defence mechanism and motivation
 - (b) Autonomic Nervous System and emotions.
 - (c) Concepts of emotional intelligence and emotional competency.
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